### **EXECUTIVE SUMMARY**

# Direct Negotiation Recommendation of \$500,000 or Less 59-069V – The Big Picture Company d/b/a Big Picture Learning

#### Introduction Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the recommendation to award a Direct Negotiation Agreement 59-069V – Big Picture Learning (BPL) for a period of one (1) year from January 1, 2019 through December 31, 2019. South Plantation High School (SPHS) and BPL have created a partnership to specifically support SPHS with technical assistance, curriculum design, teacher professional development, and school scheduling and student career/college ready development services.

## Goods/Services Description Responsible: Career, Technical, Adult and Community Education (CTACE)

Big Picture Learning provides an educational design that affords students an opportunity to partake in differentiated learning through the use of student-led advisories, authentic assessments, and an expression of learning through student voice and choice, while participating in work-based learning opportunities in an area of interest. This model is already in place at South Plantation High School and the teachers and students have expressed interest in continuing this relationship.

Because this effort supports the development for preparing a life ready student inclusive of career pathway exploration and engagement in a program of study, this is an acceptable expense through Perkins funding.

In addition, BPL will continue to directly support:

- School Program and Curriculum Design
- Parent, Business, and Community Engagement
- Principal Coaching/Training
- Staff Coaching/Training
- Student Recruitment

The result has been a student-centered learning design, where students are actively invested in their learning and are challenged to pursue their interests by a supportive community of educators, professionals, and family members.

#### Procurement Method Responsible: PWS

Direct negotiation was conducted with the vendor based on Purchasing Policy 3320. Pursuant to the Department of Education, Rule 6A-1.012, 11(b), Florida Administrative Code as authorized by Section 1010.04(4)(a), Florida Statues, and School Board Policy 3320, Section II, H, the requirement for requesting competitive solicitation for commodities or contractual services from three or more sources is hereby waived as for the SBBC's purchase of educational services.

## Financial Impact Responsible: PWS and CTACE

The spending authority requested is \$50, 000 for SPHS as detailed below.

Funding Source	South Plantation High School	
Perkins Grant	\$20,000	
CTACE Budget	\$30,000	
TOTAL: \$50,000		